



Real Estate

Overview

Minchin & Kelly (Botswana) was established in 1890 to serve the commercial and legal needs of Botswana and has successfully served this purpose for well over a century. Minchin & Kelly (Botswana)'s experience in the real estate sector dates back to the time when we registered the first title deed for property in Botswana (in 1895). We have provided high quality legal services to local and international clients wanting to invest or do business in Botswana for more than 120 years. Over the decades we have been involved in many deals and transactions that have shaped the face of modern Botswana.

As a member of DLA Piper Africa we have the collective international backing and experience of DLA Piper's Real Estate group across the Americas, Asia Pacific, Europe and the Middle East, as well as firms throughout Africa.

Through this association with DLA Piper, we draw first-hand knowledge and global expertise to translate international legal and business trends into commercial solutions that produce results aligned to your strategic objectives.

Terence Dambe, the firm's Managing Partner, leads the Real Estate practice enabling the team to provide the most experienced expertise in property and conveyancing in Botswana. Our team has the depth of resources to handle large volumes of real estate transactions, whatever their nature. Our extensive experience, strong track record and industry insight ensures that we bring commercial solutions that add value at all stages of your property investment or development transaction.

Our team is supported by lawyers from other practice areas within the firm including specialists in Commercial and Business law, Competition, Employment law and Litigation. With this comprehensive support structure, our Real Estate practice offers a full range of services to assist you with any property transaction or issue you may face.

No matter what real estate issues you face or whatever jurisdiction, market or country you invest in – locally, nationally and internationally – we are able to seamlessly manage your legal affairs.

Our clients

We act for private sector clients across all asset types, ranging from most of the major banks in Botswana and other financial services institutions including capital market players, real estate investment funds, petroleum companies, mines and asset managers. We advise many local and international (institutional) investors. These clients belong to a broad range of industries including hospitality and leisure, energy and natural resources, infrastructure development and construction. We also have expertise in advising on farms and sectional title developments. In the public sector we act for state owned entities and parastatals.

Our services

Our Real Estate practice offers a full range of services to this sector including:

- Securitisation schemes
- Acquisitions
- Project finance
- Syndicated lending
- Infrastructure and development
- Asset finance
- Hypothecation of assets
- Mining Rehabilitation Trusts

Market recognition

Terence Dambe, Minchin & Kelly's Head of Real Estate, was ranked in **Band 1** for General Business Law by **Chambers Global 2013 – 2016**.

Milestones

- In 1895 Minchin & Kelly registered the first ever title deed for property in Botswana.
- Minchin & Kelly registered the title documents and general plan for the Phakalane Township, the first and biggest private township development in Botswana.
- Minchin & Kelly registered the biggest mixed use sectional title scheme in Botswana.
- The innovative registration of mining rights for Morupule Coal Mine.
- Establishment of the Morupule Mine Rehabilitation Trust.

We offer expertise in a large number of specialist areas and can advise on:

- Appeals
- Construction development and project management
- Commercial developments and investment
- Enforcement
- Environmental regulation
- Estate planning
- Health and safety regulations
- Joint ventures
- Land use rights
- Leasing and facilities management
- Mergers, acquisitions, disposals and due diligence
- Planning application
- Property development
- Property leasing and management
- Property litigation and dispute resolution
- Property trusts and syndicates
- Residential and industrial site development
- Sale and acquisition of property
- Sale and lease back
- Structuring of real estate transactions

Key contacts



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